



# 9 KEY REASONS TO USE E&I'S AMERICATOGO CONTRACT

- 1 Streamlined Process & Efficiencies** – ATG processes all food orders placed with outside vendors, leading to improved operational efficiencies, since everything is within the system and automated.
- 2 Increased Spend Visibility** – ATG provides customized reports on all relevant food ordering activity.
- 3 Vendor Management** – ATG handles outreach to all suppliers, managing these relationships with regard to menus, training, compliance, tastings, and campus initiatives.
- 4 Customized Solution** – ATG customizes its solution to meet the needs of all campus and vendor stakeholders, including accounting approval, and technical requirements.
- 5 Controlled Tips & Service Fees** – ATG applies the university's standard tipping policy to all orders, ensuring there are no overpayments.
- 6 Risk Management/Increased Compliance** – ATG helps achieve entertainment policy compliance by maintaining a repository of all caterer/restaurant required documentation, including the monitoring of insurance requirements.
- 7 Sustainability, Diversity & Healthy Dining** – ATG provides a valuable vehicle to enhance campus initiatives.
- 8 Customer Service/Dedicated Account Manager** – ATG provides 24/7 Customer Service support for customers and vendors. In addition, ATG provides a dedicated Account Manager serving as point person with Procurement, A/P, Sustainability, users, vendors, and other major stakeholders.
- 9 E-Procurement Integration** – ATG integrates with e-procurements systems, allowing members to utilize existing workflows for routing, approvals, invoicing, payment, accounting, and reporting.